



HAPPY NEW YEAR

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President's Column

Dear NEOCMN members,

Wishing you all a very Happy and Healthy New Year! I'm looking forward to an exciting year in 2015. We are going to have fun networking and learning from each other.

NEOCMN is all about collaboration with those who care for our patients in the Northeast Ohio Area. NEOCMN members are Nurses, Social Workers, Therapists, Case Managers, Liaisons and Vendors who work in hospitals, facilities, home care, insurance companies and outpatient areas. It is amazing to meet someone in person at our meetings that you've talked to on the phone.

Our organization is also committed to education. Our 5 regular meetings offer the opportunity for professional continuing education as part of the yearly dues. The annual 2 day Conference will be held this year on April 23 and 24, 2015. Mark your calendars. In addition, we've held mini-

Continued on page 2.

Practical Tips for Special Needs Planning

By Marie Mirro Edmonds

Individuals with special needs often face "quality of life" challenges compared to those without special needs. Often these individuals require added expenses to meet those needs. The added financial burden often leads special needs individuals to depend on public benefits to help them meet those costs, and public benefits often fail to meet all of these needs. Families with children, grandchildren or other loved ones with special needs must understand the pitfalls in planning for these special needs loved ones.

Tip #1. Special needs beneficiaries require special planning. The many misconceptions regarding planning for special needs individuals may become more costly in the future if public funding for these individuals is cut. Thus, it is critically important that loved one proactively and properly plan for these individuals.

Tip #2. Don't disinherit the special needs beneficiary. Historically, this was a means used to guarantee that a special needs beneficiary would continue to

receive government benefits, like Supplemental Security Income (SSI), Medicaid or other government benefits which provide basic food, shelter and/or medical care. However, these benefits rarely provide more than the basic needs. The best solution is to create a special needs trust to hold the inheritance of the special needs beneficiary, which can protect public benefits and will provide the proper care for the beneficiary throughout their lifetime.

Tip #3. Don't rely on the special needs beneficiary's siblings to use their money to take care of this individual. Many family members do rely on their other children. However, this is not a solution which will protect a special needs child after the death of a parent or when siblings have their own expenses or financial concerns. What if the child we are counting on divorces? His or her spouse will not likely help to provide the care needs for the special needs

individual. What if the sibling dies or becomes incapacitated while the special needs child is still living? Certainly, often siblings of a child with special needs feel a great responsibility to their sibling and have felt so all of their lives. It is up to the parents to provide clear instructions and helpful structure (like a trust) to lessen the burden on those children and allow them to continue to have a loving and involved relationship with their sibling.

Tip #5. Don't ignore a special needs beneficiary when planning. Planning that is not specifically designed with the special needs beneficiary in mind will probably render that individual ineligible for essential benefits. A properly designed trust can promote the comfort and happiness of the special needs loved one without causing them to be ineligible for the basic critical government benefits. Special needs can include

Continued on page 4.

NEOCMN CONTACTS

OFFICERS

2015 President

Sue Sammons
330-489-1381

2015 VP /

2016 President-Elect

Gary Walker
216-658-0112

2015 Secretary

Jane Perkins
440-235-6797

2014-2015 Treasurer

Sheryll Jarus
440-572-0629

COMMITTEE CHAIRS

Conference

Carol Dahl
Rochelle Garrett

Education & Planning

Bobbie Birch

Legislative

Jane Perkins

Membership

Charlene Szunyog

Nominating

Lori Lilly

Special Event

Open

EDITORIAL POLICY

Opinions expressed in articles or features are those of the author and do not necessarily reflect the views of NEOCMN or the editor. The editor reserves the right to edit, accept or reject contributions, whether or not solicited.

CASE IN POINTE!

Laura O'Neill
Editor & Designer

NEOCMN
P.O. Box 461044
Cleveland, OH 44146
1-800-363-6266
neocmn@juno.com
www.neocmn.org



General Meeting Minutes

Date: November 18, 2014

Location: St. Michael's Woodside

The meeting was called to order by President, Jane Perkins at 6:10 PM.

Jane thanked everyone for a wonderful year, and wished everyone a happy holiday season.

Committees were thanked and recognized:

- 2014 President - Jane Perkins

Enjoy reading your newsletter on-line?

Let us know!

Also let us know if you no longer wish to receive a paper copy!

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conferences and the CCM review course.

Hoping that you all will continue to enjoy your membership in NEOCMN, recruit new members, or ask those who have been with us in the past to rejoin. Please let me know if you have any suggestions for improvement. NEOCMN is all about the members!

Sincerely,

Sue

1-330-489-1381
sue.sammons@
cantonmercy.org

- 2014 VP / 2015 President-Elect – Sue Sammons
- Management and Network Services, LLC

- 2014 Secretary – Gary Walker
- Mentis Ohio, LLC

- 2014 - 2015 - Treasurer - Sheryll Jarus
- Parkside Villa

- Conference Co-Chairs- Carol Dahl and Rochelle Garrett

- Education & Planning Chair - Bobbie Birch

- Legislative Chair - Jane Perkins

- Membership Chair - Charlene Szunyog

- Nominating Chair – Cheryl Waters (relocated out of state mid-year) and Lori Lilly

- Special Event Chair - Sharon Gonzales

Sponsors/Exhibitors were thanked and recognized for the year.

November meeting exhibitors were thanked.

Meeting exhibitors were:

- Cleveland Clinic Rehabilitation Hospital at Euclid Hospital
- Clinical Specialties, Inc.
- Kindred Healthcare, Inc.
- Life Care Centers of America

Membership Contest

No one referred 5 or more members in the Member Contest to qualify for the raffle of one conference day.

Many referred 1 to 4 members to qualify for a free membership. Gail Byster won the raffle drawing.

Newsletter Contest

Anyone who submits a qualified article is entered into a drawing for \$100 toward the NEOCMN Conference. (A qualified article is one that is not required for a position. For example, a President's letter is not a qualified article.)

The winner of the drawing was Bobbie Birch for submitting the article "Speaking Up Against Ageism" that was published in the November 2014 newsletter.

New and long time NEOCMN members were recognized. New member, Dorothy Berman, won a 2015 membership, as well as long-time member. Congratulations!

Lori Lilly, Nominating Chair, announced the 2015 Officers:

Continued on page 4.

Wine and Chocolate Event

Thursday, 4:15 - 5:15 PM



Great opportunity to spend more time with participants and get to know potential customers.

Sponsorship Levels:

Dark and Bold. \$1000

Milk and Mellow \$ 500

White and Sweet. \$ 250

Northeast Ohio Case Management Network (NEOCMN)

21st Annual Conference & Exhibit

LaCentre Conference & Banquet Facility • Westlake, Ohio • April 23 & 24, 2015

The smart exhibitor goes where the customers are! Participation as an exhibitor or wine and chocolate sponsor at NEOCMN's Annual Conference and Exhibit personally introduces your cutting edge services and products to a broad range of health care professionals. In our 21st year, we anticipate over 400 attendees from case management companies, insurance companies, third party administrators, hospitals, nursing homes, home care, hospice, state funded and regulatory agencies. Register as an exhibitor or sponsor and be a part of this exciting networking opportunity!

Exhibitor Benefits

- Daily conference attendance offers exhibitors:
 - One on one networking to boost your sales.
 - Your company address and telephone number listed in the Exhibitor/Sponsor Directory (which is shared with the Northeast Ohio health care community).
 - A copy of the participant attendance list.

Exhibitor Opportunities & Costs

**Platinum	\$2,000
**Gold	\$1,000
2-Day Exhibitor	\$ 750*
1-Day Exhibitor	\$ 375*
Breakfast and AM Break Sponsor ...	\$ 550
PM Break, Beverage Sponsor	\$ 250

*A maximum of 4 representatives per exhibit per day allowed.

** See website (www.neocmn.org) for details on packages.

Our Mission Statement

"Northeast Ohio Case Management Network promotes educational and networking opportunities for health care professionals involved in the practice of case management related activities."

Deadlines

- 12/31/14** \$100 non-refundable deposit due for participant brochure entry.
- 2/1/15** Last day to cancel. Cancellations **MUST** be received in writing. No refunds after 3/1/15.
- 2/15/15** Payment in full.

Registration is Easy!

To reserve your spot, please complete the attached reservation form and submit it with your **\$100 non-refundable deposit by 12/31/14.**

Full payment must be received by 2/15/15.

A confirmation e-mail will be sent to e-mail on registration form when reservation form and deposit are received.

Additional instruction will be sent 4 weeks prior to the conference.

Reservations accepted on a first come, first serve basis.

Questions? Contact:

www.neocmn.org
(800) 363-6266
oneill397@windstream.net

NEOCMN's Tax Id Number is 34-1760574.

NEOCMN Exhibitor & Sponsor Registration Form

(PLEASE PRINT)

NAME _____

COMPANY _____

ADDRESS _____

CITY, STATE, ZIP _____

TELEPHONE NO. _____

E-MAIL _____

1) Select Exhibitor / Sponsorship Type

- Platinum \$2,000**
- Gold \$1,000**
- 2-Day Exhibitor \$ 750*
- 1-Day Exhibitor \$ 375*
- Breakfast, AM Break Sponsor \$ 550
- PM Break, Beverage Sponsor \$ 250

* A maximum of 4 representatives per exhibit per day allowed. See website (www.neocmn.org) for details on packages.

- Dark and Bold Sponsor \$1,000
- Milk and Mellow Sponsor \$ 500
- Write and Sweet Sponsor \$ 250

2) Select Payment

- \$100 non-refundable deposit enclosed
- Full payment enclosed
- Charge my MasterCard / VISA / Discover / American Express / Diners Club (print)

ACCOUNT NUMBER _____

EXPIRATION DATE _____

AMOUNT \$ _____

EMAIL RECEIPT TO: _____

CARDHOLDER NAME _____

ADDRESS _____

CITY, STATE, ZIP _____

AUTHORIZED SIGNATURE _____

3) Clip and mail to:

NEOCMN, PO Box 461044, Cleveland, OH 44146
or FAX to 330-468-1014

MEETING EXHIBITORS

Seeking exposure to our case management network? Exhibit at one of our general meetings!

Exhibitor tables for 2014 are available for these meeting dates:

- March 19
- May 21
- July 16
- September 17
- November 19

Table fee:

- \$250 (Jan-Sept)
- \$850 (Nov)

Fees include appetizers for two (2) representatives at the continuing education meetings and dinner for two (2) representatives at the November meeting. As well as a 50 word company description in NEOCMN's newsletter *Case in Point!*

Contact Laura O'Neill at 800-363-6266 or oneill397@windstream.net.

CHARITIES COLLECTION

Bobbie Birch is collecting coupons and cell phones at each general meeting.

Manufacturer's Coupons are sent to military families to use at the commissary on base. Coupons are valid for 6 months after the expiration date.

Cell Phones are for the Domestic Violence and Child Advocacy Center. Cell phones & batteries are needed; chargers, cases, and manuals are not needed.

St. Michael's Woodside Remodeling, January Meeting May Be Held in Gym

A new year, a new look for St. Michael's Woodside!

Starting the first full week of January 2015, St. Michael's Woodside will begin a month and a half long remodeling project.

During the process, the ceiling will be replaced, the sound system will be updated and the lobby and bathrooms will be renovated.

Depending on how fast the renovations progress, we may

not have our normal meeting room available to us.

If our normal room is not available, the NEOCMN meeting will be held in the gymnasium. The gymnasium will be set up the same as our normal meeting room with linen dressed tables and chairs.

To access the gymnasium, drive around to the back of the building and enter through the doors. The temporary meeting room and

bathrooms are located on the same ground level.

The renovation project is expected to be completed before our March meeting.

Please be aware that if by some chance renovations are delayed or are finished early, we may meet in our normal location.

At this time, plan for the meeting to be held in the gymnasium. If there is a change, please look for a sign on the door.

Continued from page 1.

medical and dental expenses, annual independent check-ups, necessary or desirable equipment (for example, a specially equipped van), training and education, insurance, transportation and essential dietary needs. A trust which is sufficiently funded may also provide for quality of life enhancing expenses, like those perhaps currently provided by the family.

Tip #6. A special needs trust need not be inflexible. It can be customized to meet the particular needs of the special needs loved one. The special needs trust may not need to include a pay-back provision, but rather the remainder may be able to go to others upon the death of the special needs beneficiary.

Tip #7. Be very careful in selecting a trustee. Family members can manage the special needs trust if they are willing to serve and have proper training and guidance. Families who create special needs trusts may choose a

team of advisors and/or a professional trustee to serve.

Tip #8. Invite others to contribute to the trust. An important benefit of creating a special needs trust is that now the beneficiary's family and friends can make gifts to the trust or name the trust as the beneficiary of the special needs individual's share in his or her estate.

Tip #9. The law is always changing in this area, so be sure and keep in touch with your estate planning attorney to review the trust, and your entire estate plan, every few years.

Marie Mirro Edmonds Co., L.P.A. is OSBA Board Certified in Estate Planning, Trust and Probate Law.

Marie has granted permission to reprint her article. She has an office in Medina and can be reached at 330-725-5297 or marie@marieedmonds.com.

(Submitted by Carol Velcio.)

Continued from page 2.

- 2015 President – Sue Sammons
- 2015 VP / 2016 President-Elect – Gary Walkers
- 2015 Secretary – Jane Perkins
- 2014 – 2015 Treasurer – Sheryll Jarus

Sue Sammons presented outgoing president Jane Perkins with a plaque.

Jane Perkins presented a NEOCMN traveling plaque to Sue Sammons.

Door prizes were raffled off to NEOCMN members in attendance.

Dinner was served which included Signature Salad, Champagne Chicken, Smashed Red Skin Potatoes, Broccoli with Cheese Sauce, and Cheese Cake with Fruit Topping.

Submitted by,
Laura O'Neill

Invitation to Exhibit at NEOCMN General Meetings

Exhibiting at a general meeting creates a prime opportunity for you to generate leads, meet new prospects, strengthen existing relationships, introduce new products and services, and gain recognition as a partner with managed care.

Meetings are held every other month at St. Michael's Woodside located at 5025 East Mill Rd. in Broadview Hts., Ohio near Interstate 77 and Wallings Road.

Meeting Exposure Includes:

- 8 foot skirted table for a table top display.
- Appetizers for two (2) representatives at the January, March, July and September meetings; dinner for two (2) representatives at the November networking meeting.
- Approximately 3 hours of network and exhibit time.
- Introduction and recognition from podium during meeting.
- 50 word company description in Case in Pointe! newsletter.
- Placement of literature at each table or individual seat.
- Contact hours for attending general meeting.
- You may offer a door prize for meeting drawing (not required) and collect business cards.

2015 Meeting Dates

*(All meetings are on
Wednesday evenings)*

- January 21
- March 18
- May 20
- July 15
- September 16
- November 18
*(Special networking /
holiday meeting.)*

NEOCMN - General Meeting Exhibitor Registration Form

Name _____

Company _____

Address _____

City, State, ZIP _____

Phone _____

Email _____

REGISTRATION PROCESS

1. Select Meeting (check box)

- January \$250*
- March \$250*
- May \$250*
- July \$250*
- September \$250*
- November \$850**

* Exhibitor table may be shared with another vendor for half the cost.
** Networking / holiday meeting.

2. Select Payment

- Full payment enclosed
- Charge my MasterCard / VISA / Discover /
American Express / Diners Club

ACCOUNT NUMBER _____

EXPIRATION DATE _____

AMOUNT \$ _____

RECEIPT MAILED TO:

NAME _____

ADDRESS _____

CITY, STATE, ZIP _____

AUTHORIZED SIGNATURE _____

3. Clip and mail to:

NEOCMN, PO Box 461044, Cleveland, OH 44146

Credit card information can be faxed to -
330.468.1014

Website: www.neocmn.org

GENERAL MEETINGS

NEOCMN holds six general meetings a year, five of which offer speaker presentations. Continuing education credits for nursing (RN/LPN), certified case manager and social work are applied for each presentation.

Guests are welcome to attend a meeting for a fee of \$20.

The November meeting is a special networking meeting open to members only. Reservations are required for all meetings.

LOCATION

ST. MICHAEL'S WOODSIDE

General meetings are held at **St. Michael's Woodside**, located at 5025 East Mill Rd., Broadview Hts., OH 44147.

Directions to **St. Michael's Woodside** are on their website www.stmichaelswoodside.com or on MapQuest.com.

REGISTRATION

Reservations Requested

Register for a general meeting by calling the voice messaging system at 800-363-6266 by the reservation deadline (5:00 PM on the Friday before the meeting).

Meeting sign-in starts at 5:30 PM. The business meeting begins between 6:00-6:15. A one hour CE presentation begins at 6:30. Sign-in is required for continuing education credit.

U.S. Department of Health & Human Services Supports efforts to speed Ebola vaccine delivery

December 23, 2014

New projects accelerate development, evaluation, and manufacturing of promising Ebola vaccines.

Contracts to speed further development of two promising Ebola vaccines, known as rVSVZEBOVGP and ChAd3 EBOZ, could pave the way for commercial scale production of millions of vaccine doses if clinical trials prove safety and efficacy.

Both contracts are sponsored by the ASPR's Biomedical Advanced Research and Development Authority (BARDA). One contract is with GlaxoSmithKline in Philadelphia for 31 months and \$12.9 million with options that would provide an additional \$16,000. The other contract is with BioProtection Systems Corporation of Ames, Iowa, a wholly owned subsidiary of NewLink Genetics Corporation, for approximately 14 months and \$30 million. It has options to extend the agreement 10 months and provide an additional \$41 million.

Under the agreements announced today, GlaxoSmithKline will establish and validate master cell banks and virus seeds, which are the initial materials to start the manufacturing process. The company also will scale up the vaccine manufacturing process from the current pilot scale, which produces thousands of vaccine doses for early development activities, to commercial scale capable of producing millions of vaccine doses.

The manufacturing scaleup of any vaccine is a complex process and differs greatly from producing the small number of doses typically used for preclinical research or early stage clinical trials. Scaleup activities usually are undertaken in later phases of development as new drugs and vaccines move through clinical trials and are prepared for the commercial market. Normally this takes two to three years. In the GSK project, scaleup manufacturing will be compressed to 9 to 12 months.

Under the second contract, BioProtection Systems will conduct clinical trials to determine the lowest dose at which the vaccine generates an effective immune response in people. Defining the lowest dose at which the vaccine works will enable the greatest number of people to be vaccinated. The company also will develop a more robust and reproducible vaccine manufacturing process. Options under the contract include scaleup manufacturing from pilot scale used in clinical trials to commercial scale.

Activities under both contracts will be critical to ensuring that there are sufficient doses if a vaccination campaign in West Africa becomes feasible and is determined to be an effective strategy. Such an option first would require that other clinical trials find the vaccines work and are safe.

In addition, BARDA will support development by

both companies of vaccine formulations to improve productivity and stability, including a formulation similar to freeze-drying, so the vaccine does not have to be kept frozen. This would make the vaccine easier to transport, store, and use in the hot West African climate. Both companies also will improve assays for their experimental vaccines, which are critical analytical tests for determining such things as vaccine potency, as required by U.S. Food and Drug Administration.

The BARDA sponsored projects with both companies complement the Phase 1 clinical trials supported by the National Institutes of Health, and mark a transition to the next phase of vaccine development and planning for outbreak control in West Africa. Additional clinical trials of both vaccines are expected to begin with volunteers in West Africa in early 2015 to determine whether the vaccine prevents Ebola virus disease.

ASPR leads HHS in preparing the nation to respond to and recover from adverse health effects of emergencies, supporting communities' ability to withstand adversity, strengthening health and response systems, and enhancing national health security. To learn more about preparedness, response and recovery from the health impacts of disasters, visit the HHS public health and medical emergency website, www.phe.gov.

CAREER OPPORTUNITIES

Post your job opportunities on our website!

- NEOCMN Members - Complimentary Job Postings
- Non-members - \$100 charge per job position.

Positions are posted for 90 days.

CASE IN POINTE! NEWSLETTER

NEOCMN's Case in Pointe! Newsletter is distributed six (6) times a year.

Please consider submitting your interesting articles to the editor of the newsletter!

CURRENT TRENDS

Please submit current industry trends to NEOCMN's Case in Pointe! editor.

Let us help you to share what is new and changing in our healthcare environment.



NEOCMN General Education Meeting Wednesday, January 21, 2015

Event: General Meeting
Date: Wednesday, January 21, 2015
Time: 6:05 Business Meeting
 6:30 Presentation
Place: St. Michael's Woodside
 5025 East Mill Road
 Broadview Hts. OH
 440-526-9696
Topic: "Boundaries"
Speaker: Julia Ellifritt, LISW-S
Register: Call 800-363-6266
Deadline: 5:00 PM, Friday,
 January 16, 2015

RESERVATIONS ARE MANDATORY

Social Work hours have been applied for this presentation.

In order to receive 1.0 contact hours, criteria for successful completion is to attend the entire presentation and to turn in an evaluation form at the end of the presentation.

Northeast Ohio Case Management Network (NEOCMN) (OH-220, 1/1/2016) is an approved provider of continuing nursing education by the Ohio Nurses Association (OBN-001-91), an accredited approver by the American Nurses Credentialing Center's Commission on Accreditation.

Awarding of contact hours does not mean that ANCC, OBN or ONA endorses any product.

The CCM® Exam – Where Does It Come From?

*By Debby Formica,
CCMC Senior Director of
Administration & Operations*

Nearly 50,000 case managers have earned the CCM credential since the Commission's in 1992. The CCM exam is administered three times a year: April, August and December. It consists of a series of 180 multiple choice questions, comprised of six major domains and fifty nine sub-domains. The CCM exam is administered at testing centers around the globe and preliminary results are available at the completion of the exam.

Each CCM sat through the rigorous exam and achieved a passing score and much time was spent preparing and studying. However, have you ever wondered how the exam was developed and how it is administered at the test center?

The exam development process is first and foremost based on an evidenced-based research study known as a job task analysis or role and function study. This research study takes a comprehensive look at the case management profession in order to develop the blue print for the exam. Once the blue print is set, questions (items) must be developed related to the blue print to make up the exam.

CCMs often are amazed when they learn that the work that goes into exam development is quite extensive. In fact, it would be impossible to estimate the amount of time

that goes into each and every item—writing, review, pre-testing, additional review—before ever becoming a scored question.

The item development process begins with an Item Writing Workshop, which is comprised of a group of 25-30 subject matter experts (SMEs) representing the case management profession from across all practice settings and includes development test experts known as psychometricians.

What happens to new exam questions? Ensuring relevancy of each exam question is an on-going, annual process that includes convening regular review of each and every exam question by Subject Matter Experts. A new question is tested multiple times and is statistically validated before it is considered a scorable item. Of the 180 questions on the exam, 150 are operational items and 30 are pre-test items.

Once an item is considered a scorable item, the Commission continues to evaluate it based on its statistical performance. Items are regularly updated and retired so that the exam remains current and representative of the case management profession.

CCM exam development is a rigorous and on-going process that is fascinating. The dedication of the SMEs, by volunteering their time and knowledge, is an integral part of making the CCM the gold standard credential for the case management profession.

EDUCATION

Commission for Case Manager Certification
1120 Rte 73, Suite 200
Mount Laurel, NJ
08054

Phone: 856-380-6836
 Fax: 856-439-0525
 Web: ccmcertification.org

Misplaced CEU?

Send letter referencing meeting date of missing CEU, along with a self-addressed stamped envelope to:

NEOCMN,
 P.O. Box 461044,
 Cleveland, OH 44146

MEETING EXHIBITOR OPPORTUNITIES

Exhibitor opportunities are available for all 2015 general meetings. Please see form on page 5 for costs.

Reserve your spot today!





Mission Statement

Northeast Ohio Case Management Network promotes educational and networking opportunities for health care professionals involved in the practice of case management related activities.

Upcoming Events

- January 21 **"Boundaries"** presented by Julia Ellifritt, LISW-S;
St. Michael's Woodside, Broadview Heights
- March 18 **"Brain Injury: The Continuum of Care"**, Speaker TBA;
St. Michael's Woodside, Broadview Heights
- April 23-24 **NEOCMN Conference & Exhibit**; LaCentre Conference & Banquet Facility, Westlake
- May 20 Tentative Topic - Stroke Awareness, Speaker TBA;
St. Michael's Woodside, Broadview Heights
- July 15 Tentative Topic - Eating Disorders, Speaker TBA;
St. Michael's Woodside, Broadview Heights
- August **NEOCMN CCM Review Class**
- September 16 Tentative Topic - Health Care Reform, Speaker TBA;
St. Michael's Woodside, Broadview Heights
- October Mini-Conference - Topic, Speaker and Location TBA
- November 18 **Networking / Holiday** - Members Only;
St. Michael's Woodside, Broadview Heights

Case in Pointe! Volume 21, Number 1 January 2015

Northeast Ohio

NEOCMN

Case Management Network

PO Box 461044, Cleveland OH 44146-1044